

**EXHIBIT A**

Filename: EQCORPRI  
Directory: A:\EQR Stuff  
Template: C:\Documents and  
Settings\galvanj.GALVANJ\Application  
Data\Microsoft\Templates\Normal.dot  
Title: PROPRIETARY CORPORATE DATABASES  
Subject:  
Author: Renee H. Frengut  
Keywords:  
Comments:  
Creation Date: 6/21/1999 3:08 PM  
Change Number: 4  
Last Saved On: 12/15/2000 12:55 PM  
Last Saved By: Renee Frengut  
Total Editing Time: 80 Minutes  
Last Printed On: 10/6/2004 3:06 PM  
As of Last Complete Printing  
Number of Pages: 1  
Number of Words: 125 (approx.)  
Number of Characters: 578 (approx.)

## PROPRIETARY CORPORATE DATABASES

### SAMPLE PRICING AND CONTRACT AGREEMENTS

<u>LEVEL</u>	<u>DEVELOPM.</u> <u>COST</u>	<u>SAMPLE</u> <u>SIZE</u>	<u>MAX #</u> <u>GROUPS</u>	<u>COST</u> <u>PER GROUP</u>	<u>TOTAL COST</u> <u>PER GROUP*</u>
1	\$ 50,000	100 HH - @ 225 PEOPLE	30	\$4,000	\$5,666
2	\$100,000	200 HH - @ 450 PEOPLE	75	\$3,800	\$5,133
3	\$150,000	500 HH - @ 1,100 PEOPLE	150	\$3,500	\$4,500

### CONTRACT PERIOD IS THREE YEARS

LEVEL 1 ALLOWS FOR 10 GROUPS PER YEAR

LEVEL 2 ALLOWS FOR 25 GROUPS PER YEAR

LEVEL 3 ALLOWS FOR 50 GROUPS PER YEAR

Larger contracts are available.

\*Includes development costs.

All prices Include 4 client viewing stations. Each additional site would be \$200.